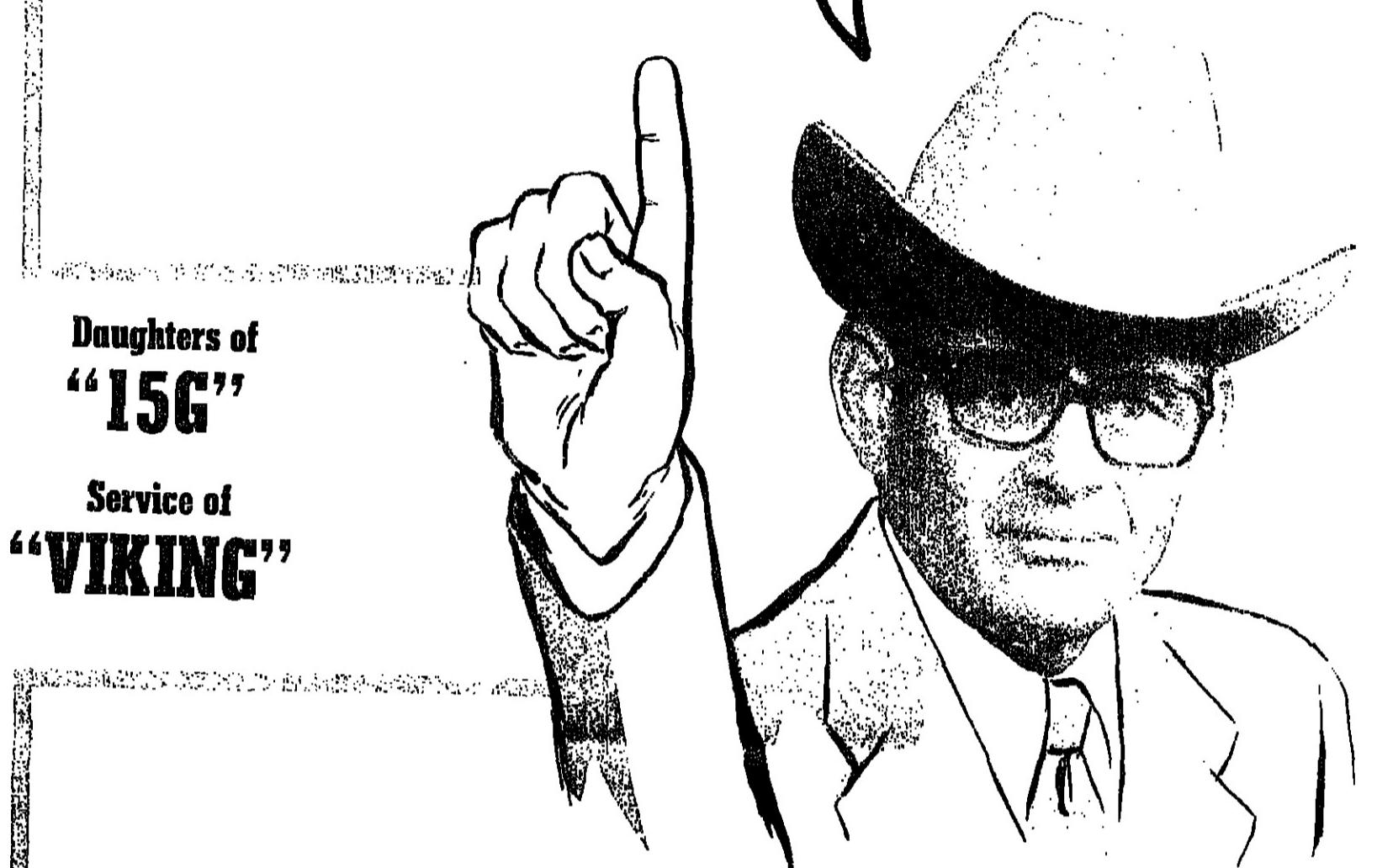


HOPE TO SEE YOU AT  
CHECK POINT 100



Daughters of  
**"15G"**  
Service of  
**"VIKING"**

## 1st POLLED HEREFORD PRODUCTION SALE

Thursday, OCTOBER 22

2 p.m. at the ranch

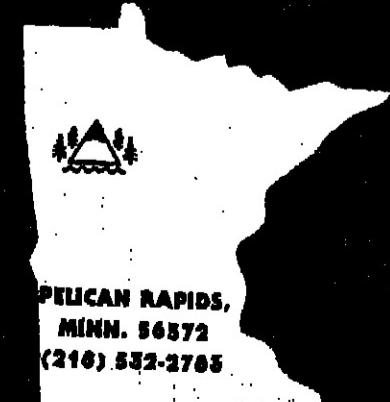
**HUSON, MONTANA**

Take I-90 20 miles west of Missoula - Huson exit

Huson, Montana  
59846  
(406) 626-5835  
(406) 626-5390

Sale Catalog  
in the September  
"Polled Hereford World"

**CHECK POINT RANCHES**



PELICAN RAPIDS,  
MINN. 56572  
(218) 532-2765

### Comments

The big story about prices received by stockmen and other farmers in September isn't that they declined three points to 134, though they did. Or, that prices paid by stockmen held at their record high 151, though they did that. No, the big story is that the parity ratio fell from its revised 60 for August to 59 in September.

That's the lowest parity ratio in more than 48 years—since April 1933! Lower prices for cattle as well as corn and soybeans were mainly responsible for that decline.

The 134 was 8 points (5.8%) below a year ago. The 151 prices paid index was up 10 points (7.1%) above a year ago. The ratio of prices received to prices paid was off 2 points to 89. It has stood at 101 a year ago. For those who can remember back, it was August 1978 when the parity ratio reached 106—above 100 for the first time since the days of the Korean War. And, the last time it's reached that point to date.

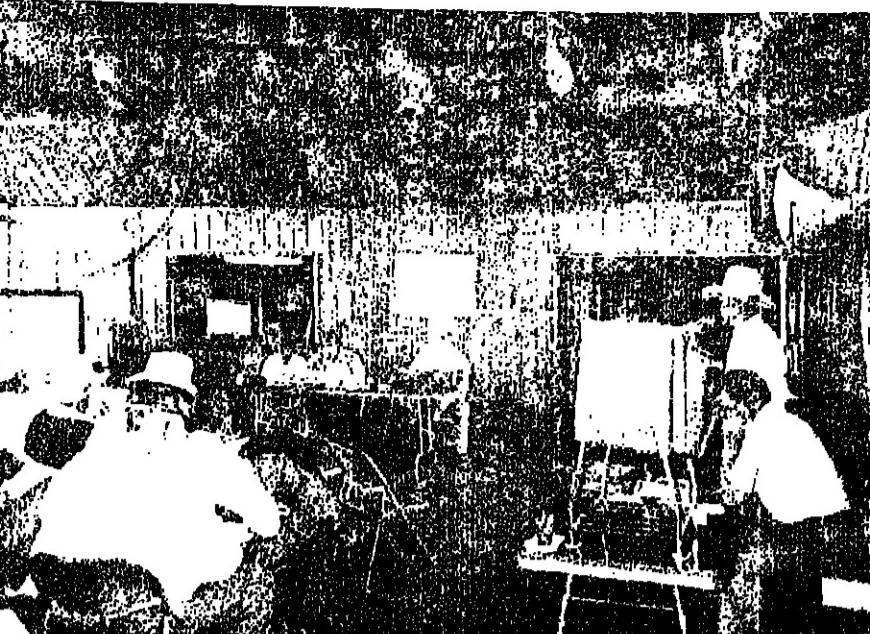
Parity stayed in the high 60s throughout the first five months of 1977, then tumbled off to 63—new modern low—in August and September of that year. It averaged 66 for the full year.

It rallied somewhat in 1978, though it never was higher than 75. And averaged 70 for the year. More of the same in 1979 when it averaged 71 for the year. Last year, parity hit a low of 60 in April, stayed at 61 through June, stayed at 67 in August and averaged 64 for the year. The lowest year's average since the depression.

This year, it began at 66 in January, stayed there in February. Then dropped: To 64 in March, 63 in April and May, 62 in June and July. It was first put at 61 in August, but then revised to 60.

As part of its determined effort to halt inflation, the government is attempting to keep food prices soft without sending them into a drastic slide. Beef cattle prices declined from \$59 to \$58.40 per cwt. last month, the lowest since December 1978. Moreover, cattle prices were a major contributor to the lowest parity ratio in more than 48 years. No one can blame the administration for trying to hold down inflation. The U.S. would be in far less trouble today if it had shown the same concern in the past. But, agriculture should not have to play the skunk at the garden party.

"It is an injustice to further dilute the grading standards of choice beef," Hendryx said. "This is



VIDEO AUCTION—Buyers gathered at San Luis Obispo, Calif. and at the California Pines Lodge in Altruas for the Cal Poly Performance Tested Bull Sale. Both groups had the same chance to bid: some in person and others via video tape and telephone lines. (Staff photo by Alex Mostrou)

## Cal Poly conducts video tape auction

By ALEX MOSTROUS

As a crowd of over 250 interested buyers filled the auction barn for the 25th annual Cal Poly Performance Tested Bull Sale at San Luis Obispo, Calif., over 600 miles to the north another crowd made themselves comfortable in the lobby of the California Pines Lodge in Altruas. What do these two groups have in common? They are both attending a bull sale. Not unusual you say, but it just happens to be the same sale!

That's right, the same Cal Poly Test Bull Sale (Continued on page 3)

that was taking place in San Luis Obispo, was also giving interested cattlemen in the Altruas the same chance to bid via video tape and miles of telephone lines.

Impossible? No; practical? A bit early to tell; successful? Yes!

The reason for the video auction stems from a convenience standpoint, explained Dan Dall of Klamath Falls, Ore., video performance coordinator. "Modoc County is, of course, known for their cattle ranches and the cattlemen are pro-

(Continued on page 3)

## USDA drafts plan grading leaner beef

USDA plans to allow leaner beef to qualify for its top quality grades as suggested by the National Cattlemen's Assn., according to a draft copy of the agency's proposed new beef grading standards obtained by CNS.

The standard revisions would allow leaner beef to qualify for the U.S. prime and U.S. choice grades without significantly lowering the palatability of either grade.

The draft proposal would offer annual savings of \$100 million or more through reduced feeding costs for grain fed beef.

Since the proposal is only a draft, further changes are possible before USDA completes its plan.

Under the proposal, the minimum amount of marbling required for steer, heifer and cow beef in the "A" maturity range (cattle up to about 30 months of age) would be lowered to "minimum moderate" for the prime grade, to "typical slight" for choice and to "minimum traces" for the good grade.

The draft said USDA standards for grades of slaughter cattle would be revised to reflect the changes proposed for the beef carcass grade standards for the choice grade.

The draft said USDA

standards for grades of

slaughter cattle would be

revised to reflect the

changes proposed for the

beef carcass grade stan-

dards.

Excellent fall grazing

prices could lose

as much as \$5.00 to \$7.00

per cwt. when the bulk of

these cattle move, said

Dick Hummel, farmers

grain and livestock

analyst. Hummel esti-

mated that less than 40%

of the yearlings nationally

have been sold.

High Plains and Corn

Belt yearling prices will

average from \$62.00 to

\$64.00 during the peak

movement and calf prices

will average from \$66.00 to

\$68.00. Price said. In-

weights of feeder cattle will

be 80 lb. above a year ago

because of the excellent

grazing conditions, he

said.

## WESTERN LIVESTOCK JOURNAL

A CROW PUBLICATION



News • Trends • Sales • Shows • Markets

October 19, 1981

Central Edition

Vol. 60, No. 61

Cattle runs likely to peak end of Oct.:

## Feeder cattle movement expected to occur after first killing frost

The bulk of the fall feeder cattle movement will occur after the first killing frost, according to livestock analysts and feeder cattle dealers contacted by CNS.

Feeder cattle runs are likely to peak the last week of October and the first two weeks of November, the sources projected. A larger percentage of yearlings already have moved, compared with calves, they agreed.

A widespread killing frost will occur throughout much of the Midwest, according to Global Weather Services. The frost could extend as far south as Northern Arkansas, GWS said.

Excellent fall grazing

prices could lose

as much as \$5.00 to \$7.00

per cwt. when the bulk of

these cattle move, said

Dick Hummel, farmers

grain and livestock

analyst. Hummel esti-

mated that less than 40%

of the yearlings nationally

have been sold.

High Plains and Corn

Belt yearling prices will

average from \$62.00 to

\$64.00 during the peak

movement and calf prices

will average from \$66.00 to

\$68.00. Price said. In-

weights of feeder cattle will

be 80 lb. above a year ago

because of the excellent

grazing conditions, he

said.

Marketing Information

project leader. Cheap feed

will limit price pressure on

feeder cattle, he said.

"Our receipts of feeder cattle" have been down

20% from a year ago," said Gene Sorrel, feeder cattle dealer with Sittion, Coots and Swords of Hopkinsville, Ky.

Most of the yearlings have been sold in the Southeast and about 40% of the calves have moved, Sorrel said. The yearlings moved two weeks earlier than usual this fall because feeder prices would weaken, he said.

Yearling prices could lose as much as \$5.00 to \$7.00 per cwt. when the bulk of these cattle move, said Dick Hummel, farmers grain and livestock analyst. Hummel estimated that less than 40% of the yearlings nationally

have been sold.

Feedlots will place more

yearlings than calves this

year, Price said. However,

the excellent wheat pasture

prospects will support calf

prices, he said.

If the Southeast experiences a warmer-than-usual fall, Sorrel said, feeder cattle movement could stretch into January, which would lessen the pressure on prices.

The demand for calves

from Kansas, Oklahoma

(Continued on page 3)

## Industry doubtful about beef grading changes

Although producers will be encouraged to feed cattle to lighter weights at less cost if the National Cattlemen's Assn.'s proposal to broaden the choice beef grade is passed, meat industry executives said recently they are doubtful about consumer benefits of the proposal.

As grading standards are changed, there is core pressure on retailers to interpret what consumers want and structure merchandising programs around that, Charles Hendryx, vice president of meat marketing for Butt Grocery Co., Corpus Christi, Texas, told the American Meat Institute recently. A higher proportion of retail promotions are for USDA choice beef, Hendryx said. This is

a part of the industry's strategy to keep food prices soft without sending them into a drastic slide. Beef cattle prices declined from \$59 to \$58.40 per cwt. last month, the lowest since December 1978. Moreover, cattle prices were a major contributor to the lowest parity ratio in more than 48 years. No one can blame the administration for trying to hold down inflation. The U.S. would be in far less trouble today if it had shown the same concern in the past. But, agriculture should not have to play the skunk at the garden party.

"It is an injustice to further dilute the grading standards of choice beef," Hendryx said. "This is

filing in 1975 and 17 more cases were filed later. Involving hundreds of cattlemen as plaintiffs. In 1976, all of the cases were consolidated into multiple district litigation that has been called the largest private antitrust litigation in the U.S.

The cattlemen alleged that since 1963, about 25 of the largest supermarket chains, through means and manipulation of the National Provisioner, dictated the price of beef to packers that directly determined the price of cattle. The suit also names as defendants the attorneys who filed the case.

(Continued on page 3)

**NEWSPAPER (priority handling)**

**CENTRAL EDITION**







**North American International**

The complete schedule of events for the 1981 North American International Livestock Exposition (NAILE) has been announced. Harold Wordman, general manager of the expo, said the two weeks (Nov. 7-11) exposition will again feature show and sale events for beef, sheep, swine, dairy and Quarter Horses. Total premiums for all events at the 1981 North American International Livestock Exposition will hit an all-time show record of over \$300,000. For further information contact: Claudio J. Brock or Linda L. Kalyar, Ag Associates, Inc., 75 South First St., Suite 200, Louisville, KY 40202, 502/584-4060.

**American Junior Hereford Assn.**

The 17th annual American Junior Hereford Assn. convention will climax another progressive year for the world's largest youth beef breed organization on Nov. 6-8 in Kansas City, Mo.

The convention will deal with leadership development, national officer elections, national contests, activity planning, and recognition of outstanding accomplishments in the last year.

Reservations to attend the awards banquet Sunday, Nov. 8, 6:30 p.m., Ramada Inn Central, Kansas City, Mo., can be obtained by calling the American Hereford Assn. Youth Department, 816/842-3767.

**Grand National Expo**

Prominent ranchers from throughout the West will congregate at the Cow Palace on Thursday, Oct. 29 for Cattlemen's Day—an annual feature of the Grand National Livestock Exposition, Rodeo, and Horse Show this year being held Oct. 23-Nov. 1. Highlighting the festivities will be the honoring of the Livestock Man of the Year, named by the California Chamber of Commerce for contributions to the state's livestock industry.

For more information on Cattlemen's Day, contact the Cow Palace Livestock Dept., P.O. Box 34206, San Francisco, CA 94134, 415/469-6071.

**ANGUS TOUR**—Lots of people and good Angus cattle mixed well on the recent Midwest Angus Advance Tour through northwestern Iowa; southeastern South Dakota and southwestern Minnesota. The tour was sponsored by the Iowa Angus Assn. in cooperation with the American Angus Assn.

**American Royal**

Kansas City's annual American Royal Livestock, Horse Show and Rodeo begins Nov. 5 with continuous activities scheduled through Nov. 21.

Reserved seats range in price from \$4 to \$7.50 for rodeo and horse show events held in the Kemper Arena. There is no admission charge for livestock or horse shows in the American Royal Building.

**American Agri-Women**

Grand Rapids, Mich. will host the annual convention of American Agri-Women, Nov. 10-14, at the Marriott Hotel. Theme of the convention is: "Free Enterprise—Agriculture's Strength; Agriculture—America's Strength."

The convention is open to all those interested in food production and distribution. For more information, contact your local Cooperative Extension Service which has been informed about the convention or write AAW Convention, Box 215, Sparta, MI 49345.

**Devon Cattle Assn.**

Camille Hoyt, Devon Cattle Assn. secretary, announces that the association's board of directors will meet Nov. 6-7 in Uvalde, Texas. Meetings will be held at the association's new offices, located in the First State Bank of Uvalde. Committee meetings will take up the agenda on Friday. The board of directors meeting will be held on Nov. 7.

All Devon breeders should make plans to attend those activities. For more information contact: Devon Cattle Assn., Inc., P.O. Drawer 628, Uvalde, TX 78801, 512/278-2201.



**OFFICERS**—The Kansas Junior Livestock Assn. held their annual meeting at the Kansas Junior Livestock Show in Wichita recently. Election of officers and directors highlighted the meeting with the following individuals selected for the coming year: Bob Daboff (left), secretary/treasurer; Lori Riffel, reporter; Scott Barrows, western director; Gregg Stewart, central director; Shad Marston, vice-president; Kent McCune, president.

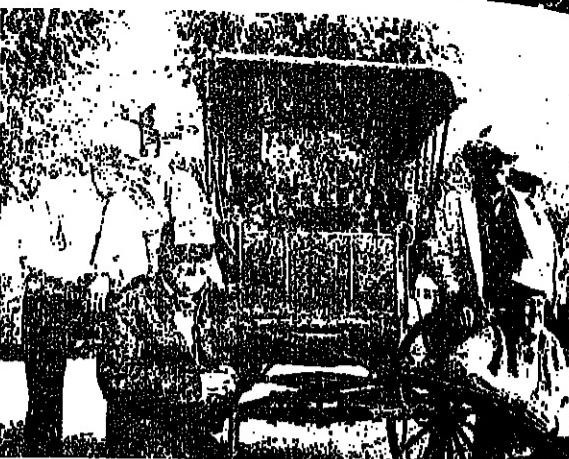
**C.S.U. Cooperative Extension Service**

A two-day sheep-shearing school will be held Oct. 23 and 24 at the Morgan County Fairgrounds in Brush, Colo. Sponsored by the Colorado State University Cooperative Extension Service, the shearing school will be conducted by Charles Swaim, four-time national shearing champion. Registrations for the shearing school must be received at CSU by Oct. 6. Anyone 15 years old or older may apply. The \$27.50 registration fee must be submitted with the registration form, which can be obtained from extension agents and vocational agriculture instructors. Only the first 24 registrations received will be accepted.

**National Pork Producers**

Porkettes from across the nation will gather in Nashville, Tenn., to talk pork at the National Porkette Information Conference Nov. 11-13.

The conference, which is held every other year, is designed to update Porkettes on projects, industry developments and approaches they can use to more effectively reach the consumer with pork information. For more information and registration materials, contact NPPC Consumer Affairs Dept., P.O. Box 10383, Des Moines, IA 50306, 515/223-2600.



HOSTS—Pictured here are hosts of the Black Hills Angus Assn. Tour with guest speaker Dick Spader (far left), executive vice president of the American Angus Assn.

The tour drew more than 125 people to view cattle from five Angus operations in southwest South Dakota.

**American Royal**



## TJAA FIELD DAY 1981

# Ag Weather Service works to help farmers

**ROYALTY**—Nowly crowned Texas Angus royalty, who received their honors at the Texas Junior Angus Assn.'s field day in New Braunfels, were: Princesses Tina McKinnon (left) of Bedford and Karla Berry of Keller; Queen Lezlie Brown of Groom, Princess Glenda Holt of Navasota, and outgoing queen D'Ann Downie, Hurst.

## Congressmen endorse pseudorabies program

Congressmen Tom Harkin, Iowa, and Tom Hagedorn, Minnesota, have endorsed the basic pseudorabies control program outlined by the National Pork Producers Council in a letter to the subcommittee on livestock, dairy and poultry following recent PRV hearings.

In letter to Secretary of Agriculture John Block, Harkin and Hagedorn expressed their support for an aggressive research effort in close coordination with hog industry leaders and called for an expansion of research funds to achieve the scientific breakthroughs necessary to obtain eventual control and eradication of PRV.

Harkin and Hagedorn called it "sheer folly" to seriously consider the eradication of PRV at the present time. "While we recognize that there are differences of opinion as to

whether we can eradicate PRV with our present 'tools', there is no difference of opinion with regard to the practicality of eradication without an indemnity program," they said.

The recommendations, as outlined by the Congressmen would withdraw or modify the current interstate regulations to control PRV, allowing individual states to set their own regulations governing the movement of hogs.

"Current PRV regulations are unfair and can have a disastrous effect upon this (purebred producer) segment of the industry. We are convinced that the purebred swine industry is seriously threatened unless current PRV regulations are modified, stated Harkin and Hagedorn.

Further recommendations expressed to Secre-

tary Block would allow a producer, who knows his herd has PRV, to buy breeding stock without having a negative test if he desires to do so. However, provisions would also be made to protect both seed-stock and feeder pig herds, which do not have PRV, from receiving infected hogs.

Carson Rogers, chairman of the NPPC swine health committee expressed the industry's appreciation for the intensive investigation and hearings conducted by the Congressmen and for this expression of support to Secretary Block for the PRV control efforts outlined by NPPC.

In summarizing their recommendations, the Congressmen reinforced the main elements of the NPPC letter in saying, "We believe that PRV control efforts, at this time, must be on a state-by-state basis, with each state establish-

ing its own regulations to govern the swine movement. The USDA should assist and cooperate with individual states in developing control programs; however, the control of such programs should remain with the states and individual pro-

ducers." Flynn added, "We provide information to farmers and ranchers through regular agricultural weather advisors for the various areas of Texas and for Oklahoma and New Mexico," explained Flynn. "We use both agricultural data and weather data in preparing these advisories,

which is helping hand in coping with weather-related matters. Several such centers, formerly called Environmental Studies Service Centers, are in operation across the U.S. One is located at Texas A&M University and serves Texas, New Mexico and Oklahoma.

Often this kind of information can give the farmer or rancher the slight edge he needs in making a sound management decision that can save dollars in his operation.

Agricultural Weather Service Centers of the National Weather Service try to give farmers and ran-

chers a helping hand in coping with weather-related matters. Several such centers, formerly called Environmental Studies Service Centers, are in operation across the U.S. One is located at Texas A&M University and serves Texas, New Mexico and Oklahoma.

Information to help farmers time mid-season fertilizer applications for optimum yields. This program involves averaging high and low daily temperatures, beginning at planting time, subtracting 60 degrees, and keeping a running total of the daily figures. Once this total reaches 1130 to 1150 units, the crop is at the optimum stage for fertilization.

According to Flynn, agricultural weather advisors are prepared daily and disseminated through NOAA (National Oceanic and Atmospheric Administration) Weather Radio as well as through commercial radio stations and radio networks, such as the Texas State Agricultural Network. These are generally geared for noon radio programs although the information is used throughout the day in many instances.

Flynn noted that the "degree-day 60 program" in rice production is a prime example of how weather information is combined with crop information to help farmers.

With the development of crop models using computer programs, Flynn said the effects of weather on various crops will become more predictable in the future.

SWEETEN your profits. Finish your cattle at

**Sugarland**  
Feed Yards, Inc.

Melvin Conroy, Manager  
P.O. Box 186  
Office phone: 806/544-3381

**HEREFORD, TEXAS 79045**



## Lightning strikes DMA Champ 300

DMA Champ 300, known in the Brangus breed as the "Sire of Champions", was struck by lightning, killing him on Aug. 20, 1981 in Purvis, Miss.

The bull, jointly owned by Heart of Texas Ranch, Houston, Texas; Diamond M Acres, Simonton, Texas; Great Southern Ranches, Purvis, Miss.; and Circle Bar Brangus, New Orleans, La., has had tremendous impact on the breed, siring numerous champions in and out of the show ring, as well as literally millions of dollars worth of progeny.

Champ's most noted sons include 1978 International Grand Champion Bull, DMA Champ 588; 1978 International Reserve Grand Champion Bull and International Futurity Grand Champion Bull, DMA Champ 700; and 1979 State Fair of Texas Grand Champion Bull, DMA Champ 718. These herd sires have in turn produced winners in their own right, including 1979 International Reserve Grand Champion Bull, DMA Champ 588-767 (Aztec); and 1981 International Reserve Grand Champion Bull, MLR Champ 820.

Although beef continues to occupy a leading position in consumer demand, an aggressive promotion campaign is needed to combat a leveling off in consumption patterns, a meat industry executive said recently.

It is a myth that America is losing its taste for beef, National Live Stock and Meat Board President John Houston told the American Meat Institute meeting.

Consumer attitude studies conducted in recent years show that beef continues to be the preferred food and that, collectively, it still is viewed as a "healthful food," Houston said. He said beef and other red meats have the image of being heavy foods, compared with fish and poultry.

In 1982, beef advertising objectives should be directed at consumers who already are frequent buyers of beef, Houston said.

**BEEL CATTLE CO. LTD.**  
Commercial Simmental  
Cow Herd Dispersal Sale  
Thurs., Nov. 5 • Valentine, Neb.

12:00 Noon CST

The Sale Offering

**575 Cows**  
**120 Bred Heifers**  
**540 Calves**  
**20 Breeding Bulls**

Valentine Livestock Auction

A 4/8-blood Cezon bull representative of the Beel herd bulls. Twenty bulls will sell.

Another outstanding pair that will be featured on November 5th.

120 2-Year-Old Simmental Cross Cows bred to Simmental cross bulls  
85 3-Year-Old Simmental Cross Cows bred to Simmental cross bulls  
180 4 to 7 Year Old Simmental Cross Cows bred to Simmental cross bulls  
40 3 to 7 Year Old Simmental Cross Cows bred to 1/4 blood Chianina bulls  
50 3-Year-Old Hereford-Angus Cross Cows bred to Simmental cross bulls  
90 Hereford-Angus Cross Cows bred to Simmental cross bulls  
120 Bred Simmental Cross Heifers bred to Angus bulls  
200 Simmental Cross Steer Calves—some are out of Chianina cross bulls

280 Simmental Cross Heifers including some Chianina crosses. All replacement quality. Approximately 25 heifers will be daughters of Zesou, Oil and Black Magic, eligible to be recorded as half-blood Simmentals.

20 Simmental Cross Calves—most are from the Tetherow Cattle Co. herd and all have complete performance data plus pedigree certificates.

All cattle will be available for inspection at the sale barn 4 to 5 days prior to the sale.  
Sale Managed by:

**CATTLE BROKERS INC.**  
PHONE 308/334-8810  
BOX 206  
VALENTINE, NEBRASKA 69221  
BOB BEEL, JR.  
402/378-2163  
L.C. BEEL, JR.  
402/378-2324  
402/378-2068

## Auction Results

**VERMILLION RANCH ANGUS COWS**  
Billings, Mont., Oct. 6  
770 cows ..... \$1,483

Peppy San; Frank Morrell, Purcell, Okla., \$50,000. Sanlo, 4/21/79 by Peppy San; Dan Omstott, Dallas, \$45,000. Little Miss Jack, 3/20/72 by Two Eyed Jack; Phillips Ranch, Frisco, \$45,000. Allotta Loot, 3/1/75 by Oll Loot; Karl and Paty Veltz, Grand Rapids, Mich., \$41,000. Paulagaybar, 1/28/80 by Gay Bar King; Dwayne Stranahan, Mont., \$40,000. Silver Sana, 2/4/77 by Peppy San; Mike and Sandra Price, Nacogdoches, \$40,000. Limite Stargo, 3/26/69 by Ollie Limite; Associated Feedlots, \$38,000. Gary's Wasp, 4/5/72 by Gay Bar King; Shelton Ranches, 3/7/70, San N Doc, 4/22/80 by Peppy San; Charles Roos, Sulphur, Okla., \$38,000. Blitzy Gay Bar, 4/1/65 by Gay Bar King; Dan Garrett, Lafayette, La., \$35,000. Miss Cactus San, 2/25/78 by Peppy San; Mike Price, \$32,000.

Matlock Ranch, \$4750. Vermillion Ranch, \$4750. Vermillion Lass 6123, 2/10/78 by Emulous 2741 of SAR; H & H Angus Ranch, Keldron, S.D., \$300. Vermillion Lass 7009, 2/7/77 by Shoshone Beauman 4; H & H Angus Ranch, \$4750. Vermillion Lass 7048, 1/27/77 by V Beaufort of Shoshone; Garner-Denowich Angus Ranch, Sidney, \$4500. Vermillion Lass 7208, 3/3/77 by CSU Alto 414; H & H Angus Ranch, \$4000. Vermillion Enchanteas 1187, 2/25/77 by CSU Alto 414; 38 Angus Ranch, Taylor, Neb., \$4100. Matlock, \$425. Vermillion Lass 7334, 3/1/77 by Badoller CDR 8; H & H Angus Ranch, \$4000. Vermillion Lass 7037, 2/23/77 by V Beaufort of Shoshone; Kenneth Markegaard, Burley, N.D., \$3900. Miss VR Emulous 245, 1/17/74 by Emulous 2741 of SAR; Jolly Roger Angus Ranch, Bell, \$3700. Vermillion Lass 6174, 2/19/74 by Shoshone Beauman 4; Thomas Angus Ranch, Baker, Ore., \$3700. Vermillion Lass 6374, 3/23/76 by Villaber Ringleader 950; H & H Angus Ranch, \$3700. Vermillion Lass 7334, 3/1/77 by FAR Matilda Prida A110; Absidia Ranch, Meeteetse, Wyo., \$3600. Vermillion Lass 7218, 3/4/77 by Canadian Revolution 170 71; 36 Angus Ranch, \$3500. And, Miss VR Eileen-em 524, 1/17/75 by V Eileen-em 0306; 36 Angus Ranch, \$3500.

Another 8 cows returned \$3000 or more per head. A lot of cows sold in the \$1000-\$2000 per head range.

Every last detail was taken care of prior to the sale. This was a class event and the results were well deserved.

So it was no surprise that when they decided to stage a sale it would be a real barn burner. World Champion Stallions like Peponita, Peppy San and Zan Parr were mated to champion mares and the offspring were some of the nicest horses this writer has had the pleasure of seeing.

Another 8 cows returned \$3000 or more per head. A lot of cows sold in the \$1000-\$2000 per head range.

The event did not draw as large a crowd as one might have expected; however, the results were still tops for the trade area. It is perhaps a true loss of value in that the sale moved a tremendous volume of purebred females.

This event has been promoted on a national basis, and it had been promoted well. If the market is off just a little, and it is off gone on a nation-wide basis...then the producer will do what his seller did today...he will sell the product for a little less; but he will sell the product. The sale did draw interest from everywhere out West, and it turned over a lot of dollars for this seller.

—RALPH HEINEMANN

**PIONEER SANTA GERTRUDIS BREEDERS**  
Kerrville, Texas, Oct. 5

33 pairs ..... \$5,697  
14 heifers ..... 3,842  
15 bulls ..... 10,613  
63 lots ..... 6,498

Auctioneer: Gerald Bowles

Bulls, 9/27, 2/6/78 by SLACC 2-426; Superior Land & Cattle Co., Houston, to Ventura Farms, Thousand Oaks, Calif., \$35,000. Theta 9, 1/1/78 by 510; San Jose Cattle Co., Pleasanton to Rocking S Ranches, Colville, \$19,500. 1194, 2/3/78 by 711 Rauches 783; Ward Ranch, Bay City, to JL Fylde, Birdsfield, South Africa, \$18,500. 8/1/72, 4/27/78 by McDowell 31890; Chaparral Ranch, Uvalde, to Just-Mat Cattle Co., Maxwell, \$13,500. Females, 6/19, 1/27/79 by Nine Bar Ranch 2808; Shell Ranches, Inc., Kerrville, to Continental Ranch, Buckeye, Ariz., \$22,000. 8-118, 3/3/78 by SLACC 2-426; Superior Land & Cattle Co., Ventura Farms, \$15,000. 8-179, 4/15/78 by Gehring Doc; Reilly Ranches, Reilly, \$101,000. Miss Poco Mayberry, 4/17/74 by Poco Tivio; Shelton Ranches, Kerrville, \$31,000. Cas Lasa San, 4/20/80 by

70 Lots of McCombs Texas Longhorns plus select outside consignments.

The Sale will feature 10 "Top of the Crop" heifers selected as the best

in the herd. They will sell bred

to Hondo's Redimac. Most of the

cows in the sale are carrying

Hondo's Wichita breeding.

SLCC 2-249; Superior Land & Cattle Co. to Pol Welder Ranches, Victoria, \$10,500.

Santa Gertrudis are now being used or have been used in 40 different countries, many of them originating from the herds of the source. These are now Briggs Ranches, San Antonio; Chaparral Ranch, Uvalde; Superior Land & Cattle Co., Houston; Connally Ranches, Floresville; El Collins Ranches, Floresville, La.; Paloma Ranch, Riverdale; San Jose Cattle Co., Pleasanton; Shallow Ranches, Inc., Kerrville, Wimberly Ranch, City.

ly Smith, Sirni Valley, \$2750. Honey Bay Bars, bay mare, 2/6/76 by Jim Bar Aranjo, Rio Grande Ranch, Eagle Point, Ore., \$2650. Sulwicks Jaci Chex, bay gelding, 3/25/75 by Fritz Dog, Dog Pinfold, Kolseyville, to Alexander's Quarter Horses, Uvalde. Superior Land & Cattle Co., Houston; Connally Ranches, Floresville; El Collins Ranches, Floresville, La.; Paloma Ranch, Riverdale; San Jose Cattle Co., Pleasanton; Shallow Ranches, Inc., Kerrville, Wimberly Ranch, City.

For additional information and catalog, call 512/349-4700.

October 19, 1981

## USDA says '80 crop corn good for reserve

About 97 million bushels of 1980-crop corn are eligible to enter into the fed grain reserve announced recently by U.S. Agricultural Secretary John Block, a USDA source said.

The 97-million-bushel figure comprises corn under loan which has not previously been entered into a feed grain reserve, the source said. USDA officials estimate that about 70 million bushels of the 1980-crop corn will actually be entered into the new reserve.

Only 1980-crop corn

currently under

a Commodity Credit Corp. loan can be entered into the reserve, the sources said. Corn that was previously under loan but has since been redeemed is not eligible, and neither is corn that has previously been in a reserve.

The trigger price of \$3.15

per bushel for corn matches

the full cost of production,

a USDA official said. When

the average market price

reaches that level pro-

ducers can take their grain

out of the reserve.

Under the program,

farmers accept these incen-

tives in return for keeping

their grain off the market

until prices rise to a trigger

level, or the three-year

reserve loan expires.

The trigger price of \$3.15

per bushel for corn matches

the full cost of production,

a USDA official said. When



**Market Roundup:****Bearish atmosphere prevails in fed mart**

**DEMAND AND TRADE FOR** fed cattle moved as slow as the creeping winter this week with limited action occurring in every market. Both buyers and sellers remained very cautious with uncertainties in the direction of the live cattle market throughout most of the week. Live cattle prices were pushed lower in reaction to a lower trading, unstable wholesale beef trade along with a continuing moderate federally inspected slaughter rate. Also, daily declines in the boxed beef trade cutout value caused further concern and bearishness in the fed cattle market. The supply situation of market ready cattle was still fairly curtailed, although several instances of feedlots with backlog were noted.

Some marketing areas noticed consignments containing an increased percentage of average to high-choice cattle making up the supply. Furthermore, buyers in some Western states were leaving their respective marketing areas to purchase cattle for immediate slaughter requirements due to the current supply situation in those areas and the large differences in live cattle prices.

According to market sources slaughter steers and heifers trended sharply lower this week with Midwestern terminals finishing at \$1.3 lower and direct trading \$0.50 to \$2 lower. Westward marketing areas closed steady to \$2 lower.

**OKLAHOMA CITY STEERS** md. frame #1 400-500 lb., \$66.70-60; 500-600 lb., \$62.25-67.50; 600-700 lb., \$61.50-62.90; 700-800 lb., \$61.50-62.75; 800-900 lb., \$60.10-62.50. Heifers md. frame #1 500-600 lb., \$53.55-65.85; 600-735 lb., \$53.90-56. Amarillo steers md. frame #1 300-400 lb., \$66.70-70.25; 400-500 lb., \$63.67-71; 500-600 lb., \$61.64-66; 600-700 lb., \$61.50-63.50; 700-800 lb., \$61.63-65. Heifers md. frame #1 300-400 lb., \$53.55-65.85; 400-500 lb., \$57.55-60.50; 500-600 lb., \$58.61-67.50; 600-700 lb., \$61.51-55. Dodge City steers md. frame #1 500-600 lb., \$64.25-68.50; 600-700 lb., \$62.75-64.50; 700-800 lb., \$61.60-64; 800-900 lb., \$61.60-63.50; 900-1000 lb., \$63.75-67.50; 1000-1100 lb., \$65.60-68.50. Heifers md. frame #1 500-600 lb., \$57.15-60.80. Montana steers md. frame #1 450-550 lb., \$63.68-70; 700-850 lb., \$65.64-66. Heifers md. frame #1 450-550 lb., \$63.68-70; 700-850 lb., \$65.64-66. California steers md. frame #1 425-450 lb., \$66.66-68; 525-550 lb., \$63.70-68.50. Heifers md. frame #1 400-500 lb., \$53.54-60; 600-700 lb., \$53.54. Washington Oregon and Idaho steers md. frame #1 300-500 lb., \$59.50-65.25; 500-800 lb., \$59.84-61.00; 600-700 lb., \$59.61-65; 700-900 lb., \$55.40-50. Heifers md. frame #1 300-500 lb., \$50.53; 600-800 lb., \$48.53-50; 800-900 lb., \$48.53-52.50.

**WYOMING, WESTERN NEBRASKA** and southwestern South Dakota steers md. frame #1 400-475 lb., \$67.50-70; 525-600 lb., \$65.66-70; 600-700 lb., \$63.86-90; 700-900 lb., \$61.40-44.80; 925-1000 lb., \$60-62. Heifers md. frame #1 525-800 lb., \$57.15-60.80. Montana steers md. frame #1 450-550 lb., \$63.68-70; 700-850 lb., \$65.64-66. Heifers md. frame #1 450-550 lb., \$63.68-70; 700-850 lb., \$65.64-66. Holsteins and corollaries \$64.60-65. Heifers good with end choice 2-3 975 lb., \$64.60. Idaho slaughter steers good to mostly choice 2-3 1100-1175 lb., \$63; good and choice 2-3 Holsteins 700-900 lb., \$68; 1025-1075 lb., \$63.50. Heifers good to mostly choice 2-3 975-950 lb., \$61.50-62.

**ARIZONA SLAUGHTER STEERS** mixed good and choice 2-3 1000-1050 lb., \$69; good with end choice 2-3 975-1100 lb., \$68.68-80; 1100-1200 lb., \$66.67; mostly good 2-3 900-1075 lb., \$67-67.50; Holsteins and corollaries \$64.60-65. Heifers good with end choice 2-3 975 lb., \$64.60. Idaho slaughter steers good to mostly choice 2-3 1100-1175 lb., \$63; good and choice 2-3 Holsteins 700-900 lb., \$68; 1025-1075 lb., \$63.50. Heifers good to mostly choice 2-3 975-950 lb., \$61.50-62.

**TEXAS, WESTERN OKLAHOMA** slaughter steers good and mostly choice 2-4 1025-1200 lb., \$64.50-68; mixed good and choice 2-3 975-1200 lb., \$63.50-65.25; Holsteins 86-82. Heifers good and mostly choice 2-4 900-1000 lb., \$62.65-80; choice 2-3 950 lb., \$64; mixed good and choice 2-3 875-1025 lb., \$61.75-62.75; few good and choice 2-4 950-1000 lb., heifers \$60-61; good and choice 2-4 700-775 lb., \$62.50-63. Utah slaughter steers good and mostly choice 2-3 1050-1200 lb., \$63-64; mixed good and choice 1100-1200 lb., \$63-64; mixed good and choice 1100-1200 lb., \$62. Holsteins 55. Heifers good to mostly choice 2-3 950-1000 lb., \$62-61. Southeast Texas slaughter steers standard to mostly good 1-2 1000 lb., \$63.50. Heifers mostly good 1-3 700-900 lb., \$64; 650-700 lb., \$64.50; standard and good 750-775 lb., \$63.50. Wyoming western Nebraska slaughter steers choice and good to mostly choice 2-3 1100-1200 lb., \$63-64.50. Heifers choice and good to mostly choice 2-3 975-1075 lb., \$61-62.50. Colorado slaughter steers mostly choice 2-4 1050-1200 lb., \$62.60-65; few choice #3's 1175-1200 lb., \$61.50. Heifers mostly choice #3's 950-1000 lb., \$62-63.25; few mixed good and choice \$61.75; comm. 1000 lb., \$61.50. Montana slaughter steers good to mostly choice 2-4 1050-1225 lb., \$62.50. Heifers good to mostly choice 2-4 925-1000 lb., \$69.50-61.

**USDA reduces wheat estimates** USDA recently lowered slightly its forecast of U.S. and world wheat production from its September estimate. Reports CNS. U.S. wheat production for 1981-82 was forecast at a record 2.749 billion bushels, compared with the September estimate of 2.760 billion, USDA said. USDA said the crop is 16% larger than the 1980-81 crop, with yields averaging only 0.1 bushel per acre less than the record yield of 3.42 bushels per acre.

The world wheat production estimate was revised downward from the September estimate of 1% to 448 million tons, but remained 2% above the 1980-81 crop estimate. The Soviet Union was the major revision, dropping 3 million tons from the September estimate to 90.0 million tons.

**NEW MEXICO SLAUGHTER STEERS** mostly choice 2-4 1000-1200 lb., \$64.50-65.50; mixed good and choice 1200-1250 lb., \$62.50. Heifers mostly choice 900-970 lb., 2-3 862-50-63; mostly good 675 lb., \$63.50. San Angelo slaughter lamb choice and prime 90-120 lb., shorn with 1-1/2 pds., \$62.50-64.10; 1025-1100 lb., \$65.50-67.50. Ewes good 2-4 50-65.50; utility 16-24.50; calf and utility 51-18. Feeder lambs choice and taney 50-90 lb., \$47-61.75. Sioux Falls feeder price 1175-1200 lb., \$64.50-65.50; 80-100 lb., \$57-62.50. Sioux Falls feeder price 1175-1200 lb., \$64.50-65.50; 80-100 lb., \$57-62.50. Sioux Falls feeder price 1175-1200 lb., \$64.50-65.50; 80-100 lb., \$57-62.50.

**CENTRAL AUCTION ROUNDUP**

(Report as quoted by markets) TORRINGTON LIVESTOCK COMMISSION CO., INC. Dodge City, Kan., Oct. 7

8,821 head received: Feeder steers, md. frame 300-400 lb., \$68.72; 400-500 lb., \$67.70; 500-600 lb., \$66.87-80; 600-700 lb., \$62.50-70; 700-800 lb., \$61.50-64; 800-900 lb., \$60-65; 900-1000 lb., \$64-65; 1000-1100 lb., \$63-64; 1100-1200 lb., \$62-63; 1200-1300 lb., \$61-60; 1300-1400 lb., \$60-61; 1400-1500 lb., \$59-60; 1500-1600 lb., \$58-59; 1600-1700 lb., \$57-58; 1700-1800 lb., \$56-57; 1800-1900 lb., \$55-56; 1900-2000 lb., \$54-55; 2000-2100 lb., \$53-54; 2100-2200 lb., \$52-53; 2200-2300 lb., \$51-52; 2300-2400 lb., \$50-51; 2400-2500 lb., \$49-50; 2500-2600 lb., \$48-49; 2600-2700 lb., \$47-48; 2700-2800 lb., \$46-47; 2800-2900 lb., \$45-46; 2900-3000 lb., \$44-45; 3000-3100 lb., \$43-44; 3100-3200 lb., \$42-43; 3200-3300 lb., \$41-42; 3300-3400 lb., \$40-41; 3400-3500 lb., \$39-40; 3500-3600 lb., \$38-39; 3600-3700 lb., \$37-38; 3700-3800 lb., \$36-37; 3800-3900 lb., \$35-36; 3900-4000 lb., \$34-35; 4000-4100 lb., \$33-34; 4100-4200 lb., \$32-33; 4200-4300 lb., \$31-32; 4300-4400 lb., \$30-31; 4400-4500 lb., \$29-30; 4500-4600 lb., \$28-29; 4600-4700 lb., \$27-28; 4700-4800 lb., \$26-27; 4800-4900 lb., \$25-26; 4900-5000 lb., \$24-25; 5000-5100 lb., \$23-24; 5100-5200 lb., \$22-23; 5200-5300 lb., \$21-22; 5300-5400 lb., \$20-21; 5400-5500 lb., \$19-20; 5500-5600 lb., \$18-19; 5600-5700 lb., \$17-18; 5700-5800 lb., \$16-17; 5800-5900 lb., \$15-16; 5900-6000 lb., \$14-15; 6000-6100 lb., \$13-14; 6100-6200 lb., \$12-13; 6200-6300 lb., \$11-12; 6300-6400 lb., \$10-11; 6400-6500 lb., \$9-10; 6500-6600 lb., \$8-9; 6600-6700 lb., \$7-8; 6700-6800 lb., \$6-7; 6800-6900 lb., \$5-6; 6900-7000 lb., \$4-5; 7000-7100 lb., \$3-4; 7100-7200 lb., \$2-3; 7200-7300 lb., \$1-2; 7300-7400 lb., \$0-1; 7400-7500 lb., \$0-1; 7500-7600 lb., \$0-1; 7600-7700 lb., \$0-1; 7700-7800 lb., \$0-1; 7800-7900 lb., \$0-1; 7900-8000 lb., \$0-1; 8000-8100 lb., \$0-1; 8100-8200 lb., \$0-1; 8200-8300 lb., \$0-1; 8300-8400 lb., \$0-1; 8400-8500 lb., \$0-1; 8500-8600 lb., \$0-1; 8600-8700 lb., \$0-1; 8700-8800 lb., \$0-1; 8800-8900 lb., \$0-1; 8900-9000 lb., \$0-1; 9000-9100 lb., \$0-1; 9100-9200 lb., \$0-1; 9200-9300 lb., \$0-1; 9300-9400 lb., \$0-1; 9400-9500 lb., \$0-1; 9500-9600 lb., \$0-1; 9600-9700 lb., \$0-1; 9700-9800 lb., \$0-1; 9800-9900 lb., \$0-1; 9900-10000 lb., \$0-1; 10000-10100 lb., \$0-1; 10100-10200 lb., \$0-1; 10200-10300 lb., \$0-1; 10300-10400 lb., \$0-1; 10400-10500 lb., \$0-1; 10500-10600 lb., \$0-1; 10600-10700 lb., \$0-1; 10700-10800 lb., \$0-1; 10800-10900 lb., \$0-1; 10900-11000 lb., \$0-1; 11000-11100 lb., \$0-1; 11100-11200 lb., \$0-1; 11200-11300 lb., \$0-1; 11300-11400 lb., \$0-1; 11400-11500 lb., \$0-1; 11500-11600 lb., \$0-1; 11600-11700 lb., \$0-1; 11700-11800 lb., \$0-1; 11800-11900 lb., \$0-1; 11900-12000 lb., \$0-1; 12000-12100 lb., \$0-1; 12100-12200 lb., \$0-1; 12200-12300 lb., \$0-1; 12300-12400 lb., \$0-1; 12400-12500 lb., \$0-1; 12500-12600 lb., \$0-1; 12600-12700 lb., \$0-1; 12700-12800 lb., \$0-1; 12800-12900 lb., \$0-1; 12900-13000 lb., \$0-1; 13000-13100 lb., \$0-1; 13100-13200 lb., \$0-1; 13200-13300 lb., \$0-1; 13300-13400 lb., \$0-1; 13400-13500 lb., \$0-1; 13500-13600 lb., \$0-1; 13600-13700 lb., \$0-1; 13700-13800 lb., \$0-1; 13800-13900 lb., \$0-1; 13900-14000 lb., \$0-1; 14000-14100 lb., \$0-1; 14100-14200 lb., \$0-1; 14200-14300 lb., \$0-1; 14300-14400 lb., \$0-1; 14400-14500 lb., \$0-1; 14500-14600 lb., \$0-1; 14600-14700 lb., \$0-1; 14700-14800 lb., \$0-1; 14800-14900 lb., \$0-1; 14900-15000 lb., \$0-1; 15000-15100 lb., \$0-1; 15100-15200 lb., \$0-1; 15200-15300 lb., \$0-1; 15300-15400 lb., \$0-1; 15400-15500 lb., \$0-1; 15500-15600 lb., \$0-1; 15600-15700 lb., \$0-1; 15700-15800 lb., \$0-1; 15800-15900 lb., \$0-1; 15900-16000 lb., \$0-1; 16000-16100 lb., \$0-1; 16100-16200 lb., \$0-1; 16200-16300 lb., \$0-1; 16300-16400 lb., \$0-1; 16400-16500 lb., \$0-1; 16500-16600 lb., \$0-1; 16600-16700 lb., \$0-1; 16700-16800 lb., \$0-1; 16800-16900 lb., \$0-1; 16900-17000 lb., \$0-1; 17000-17100 lb., \$0-1; 17100-17200 lb., \$0-1; 17200-17300 lb., \$0-1; 17300-17400 lb., \$0-1; 17400-17500 lb., \$0-1; 17500-17600 lb., \$0-1; 17600-17700 lb., \$0-1; 17700-17800 lb., \$0-1; 17800-17900 lb., \$0-1; 17900-18000 lb., \$0-1; 18000-18100 lb., \$0-1; 18100-18200 lb., \$0-1; 18200-18300 lb., \$0-1; 18300-18400 lb., \$0-1; 18400-18500 lb., \$0-1; 18500-18600 lb., \$0-1; 18600-18700 lb., \$0-1; 18700-18800 lb., \$0-1; 18800-18900 lb., \$0-1; 18900-19000 lb., \$0-1; 19000-19100 lb., \$0-1; 19100-19200 lb., \$0-1; 19200-19300 lb., \$0-1; 19300-19400 lb., \$0-1; 19400-19500 lb., \$0-1; 19500-19600 lb., \$0-1; 19600-19700 lb., \$0-1; 19700-19800 lb., \$0-1; 19800-19900 lb., \$0-1; 19900-20000 lb., \$0-1; 20000-20100 lb., \$0-1; 20100-20200 lb., \$0-1; 20200-20300 lb., \$0-1; 20300-20400 lb., \$0-1; 20400-20500 lb., \$0-1; 20500-20600 lb., \$0-1; 20600-20700 lb., \$0-1; 20700-20800 lb., \$0-1; 20800-20900 lb., \$0-1; 20900-21000 lb., \$0-1; 21000-21100 lb., \$0-1; 21100-21200 lb., \$0-1; 21200-21300 lb., \$0-1; 21300-21400 lb., \$0-1; 21400-21500 lb., \$0-1; 21500-21600 lb., \$0-1; 21600-21700 lb., \$0-1; 21700-21800 lb., \$0-1; 21800-21900 lb., \$0-1; 21900-22000 lb., \$0-1; 22000-22100 lb., \$0-1; 22100-22200 lb., \$0-1; 22200-22300 lb., \$0-1; 22300-22400 lb., \$0-

PACIFIC  
Farms and RanchesPACIFIC  
Farms and RanchesINTERMOUNTAIN  
Farms and RanchesINTERMOUNTAIN  
Farms and Ranches

DOGS

9

**OUTER ISLAND** Blue Heelers, 1 breed for working ability and good health. \$100. 4-month old. 916/333-2246.

**AKC Champion Australian cattle dog** and bloodline title, proven to import bloodlines, excellent disposition. 503/679-8877, evening.

**REGISTERED Catahoula Leopard dogs** - 100% pure, cow and hog dogs. \$50 to \$100. Quarter and Catahoula cross pups; excellent! Cow dogs. \$25.00 714/735-0432.

## AUCTIONS

10

## HORSEAUCTION

All Registered / All Breeds  
Sunday, November 1st 1:30 p.m.  
Pomona, California  
Mike Hook, Auctioneer  
PHONE: 714/865-8438

## LIVESTOCK WANTED

11

**BRAHMAN CROSS** and English brood stock cows. 602/268-0276. Bill Baer.

**WANTED**  
50 to 100+ pregnancy tested, young, crossbred cows to calve prior to December 15, 1981. Call: 916/465-2117.

**WANTED**  
100+ pregnancy tested, young, crossbred cows to calve prior to December 15, 1981. Call: 916/465-2117.

**TRADE FOR CATTLE**  
Developed 100 acre estate parcels in city of Atascadero, California. 804/662-2965.

**IF YOU HAVE** good, sound, large framed, 1,000+ plus, open, crossbred cattle, we will pay you a premium. Truck load minimum only. Call today: 512/677-8014.

## APPRASERS

13D

J. William Murphy & Associates  
Consulting Appraisers  
Rural Specialists  
Condemnation - Estate Appraisals  
Cell Collect: 714/828-6517  
5553 Riverside Dr., Chico, CA 95710

**REVIEW APPRAISERS**  
Consultants at real estate.  
**WILLIAM KNIFE & ASSOCIATES**  
Suite 204, Imperial Plaza  
200 North 3rd Street  
Boise, ID 83702  
DIAL: 208/345-3183

PACIFIC  
Farms and Ranches

13

1,060 irrigated acres. Grain and alfalfa land, close to airport. Owner will carry contract. \$850.00. Skyline Realty, 503/388-1354.

**FARM LAND**  
RANCHES, FARMS large and small. Carol Jones, Broker. 916/334-7654. P.O. Box 41814, Sacramento, CA 95841. VALLEY AGRILAND.

**ORCHARD**  
130 Acre orchard. Beautiful setting, good production. Apricots, prunes, peaches. Buildings, Moka coffee. Call: 916/334-7654. Carol Jones, Broker. VALLEY AGRILAND.



**PACIFIC  
BOX ADVERTISERS:**  
Display ads. include \$2.00 PER  
INSERTION for cost of forwarding  
responses.

**INTERMOUNTAIN REALTY**  
1405 Campbell Street  
Baker, OR 97814  
503/523-4434 or 503/523-3414

Marcus Sackos, Broker Greg Sackos, Associate Broker

**EASTERN OREGON**  
4,000 EWE SHEEP operation with winter and summer pasture, shearing plant, lambing sheds, etc. A turn key sale. \$680,000.

400 ACRES

Improvements and dry pasture. Good water with wheel lines, 4 bedroom house, barn, corral. \$600,000. Terms.

Other properties available.  
Please call:

503/447-4433, or 447-5983

TOLL FREE: 1-800-255-8910, ext. F56 JB

Ask for Joyce Barney

503/382-7325

**MOUNTAIN**  
 Farms and Ranches 13

**MOUNTAIN**  
 Farms and Ranches 13

581 Acre cow ranch in Blackfoot Valley just 21 miles from Missoula, Montana. 432 acres tillable, 342 acres irrigated. Highway frontage, 2 homes, creeks, beautiful setting. Semimatured since 1941. \$600,000.

**HANK DESCHENES, Ranch & Land Broker**  
 2704 Old Dixie, Missouri, MT 59801  
 PHONE: 406/728-0610  
 "Sister 1967"

**2 SPRINKLER QUARTERS**

320 Acres in barley with 2 wells and 2 sprayer systems. 3 York grain bins. Priced at \$298,000 with low interest assumable loan. For more information:

**M & K REALTY & AUCTION CO.**  
 P.O. Box 829, Salida, CO 81201  
 PHONE: 303/539-3548

**BLIND BOX ADVERTISERS REMEMBER TWO THINGS**  
 1. In the copy of your advertisement be sure to include WRITE AD DEPT. clo WLJ—which counts as five words.  
 2. ALSO include \$2.00 PER INSERTION for cost of forwarding replies.

**800 HEAD RANCH**  
 AT DILLON, MONTANA

\$1,900,000: 8,000 Acres with 4,048 deeded, 1,980 acres state lease with 250 head private additional BLM permit and 400 head private forest permit adjoining ranch. This ranch lies all in 1 block and is a solid 800 head unit. Nice home with good supporting outbuildings. \$1,900,000, with less than 25% down.

We have several other ranches listed in southwestern Montana also.

**RULE & SHOEN RANCH EXCHANGE**

Dillon Office 308 S. Washington, Box 686  
 Sheridan Office 308 S. Main Street, Box 188  
 Dillon, MT 59725  
 PHONE: 406/663-6171 PHONE: 406/842-5346

Ron Shoen: 683-4978  
 Mike Barrett: 683-2871  
 Jim Klascik: 494-2612

Larry Rue: 842-6809  
 Phil Higgins: 842-5177  
 Bill Kemph: 842-5685

**GET THE MIDAS TOUCH IN WESTERN COLORADO**  
 Fertilizer business showing good cash flow. 1980 gross approximately \$500,000. Excellent growth potential. Both liquid and dry fertilizer marketed, excellent equipment. \$300,000 includes 4 plus acres and complete set of improvements.

Diverse and exciting retail sales business with a Western flavor. Well established in a good location. Gross sales for 1980 were \$379,000 and the figures for 1981 look just as good! \$75,000 plus inventory. A rare find in booming western Colorado is this construction related business. Potential increasing daily and includes 2 plus acres of prime real estate on major highway.


**benchmark**
**Investments of Colorado, Inc.**

715 Horizon Dr. #480, Grand Junction, CO 81501

PHONE: 303/245-9110

YAMPA VALLEY RIVER

2,135 Deeded acres, 400 irrigated, 180 subirrigated pasture. 170 head forest permit, 3 homes, 14 CFS water plus reservoir rights. Owner says 300 cow plus. John Iredell, excellent hunting.

**ELK RIVER VALLEY RANCH**

17 miles northwest of Steamboat Springs. 2,865 deeded acres, excellent improvements. 1, three-bedroom log home, 1 two-bedroom log home, working corrals, poles, all new fencing. Owner says runs 900 yearlings from June to October. Excellent hunting.

**LARGE COMBINATION RANCH**

65,000 deeded acres, 4 sets of improvements, many acres of federal and state leases. 100 plus CFS water, many millions of acre feet of adjudicated water. Excellent title shelter and appreciable assets. Excellent working ranch at bargain price.

**COMBINATION CATTLE & GRAIN**

275 AU, 2 sets of improvements, low overhead, excellent terms. Call on this one. \$300,000.

Many other farms and ranches available.

**STETSON, INC.**

Room 324, Livestock Exchange Bldg., 4701 Marion Street, Denver, CO 80218  
 Call: Jim Clevenger, 303/571-0987—Frank Stetson, 303/879-1573

**We Specialize in**  
**COLORADO RANCHES**

Arriba 2,080 Acre farm, 1,000 acres irrigated, 880 acres possible dryland crop, 200 acres grassland, plus 1 section state land, near Arriba, Colorado. 7 circles, good water, 3 bedroom home. Various outbuildings and corals. \$1,684,000.

Brockers 2,600 Acre ranch, 2,000 acres irrigated, 8 miles east of Walden, Colorado. Plus 1,300 acre BLM lease. Owner says ranch will run 700 cows, priced at \$1,250,000.

Elbert County 4,700 Acre ranch, approximately 1,600 acres timberland, located 11 miles northeast of Kiowa, Colorado, just 1 hour and 15 minutes from Denver. Great development potential.

Kiowa Creek 6 miles north of Kiowa, Colorado, 2,350 acres, 200 animal units. 2½ miles off Kiowa Creek, running water year around, excellent winter protection. 1 set of improvements. All this for just \$940,000 with terms. Other ranches and farms for sale with hunting and fishing, 40 acres up.

**FOR FURTHER INFORMATION  
 ON THESE AND OTHER  
 RANCHES, CONTACT:**

303/628-1765

**ORR LAND  
 COMPANY**  
 408 E. 15th Ave., Suite 185  
 Denver, CO 80218

RANCHES

RAMS

**PLAINS**  
 Farms and Ranches 13

**SOUTHWEST**  
 Farms and Ranches 13

**MISSOURI PROPERTIES**  
 Small, medium, large, low taxes, retirement-homes-acres, dairy, beef, hog, excellent selection. Affordable prices!

Kelly Ranch, 118 East 1st Street, Mountain Grove, MO 65711. 417/926-3181.

PRIME Farm Land: 4,000 level, contiguous acres, Mississippi delta land, dyked, 48" rainfall, assumable loan. Many other farms, owner financing, trades, Hilt & Hilt, Ltd., Sheldon, MO 64784. Phone: 417/884-2211; 884-5191.

**FARMS AND RANCHES**  
**CAMDEN COUNTY RANCH**

1,491 Acres with 400 A.U. capacity, 3 houses, 2 machine sheds. Owner financing.

**I-70 FRONTAGE**

1,159 Contiguous acres, 800 miles, highly improved. Excellent financing.

**200 ACRES**  
**RIVER BOTTOM**

707 Acres with 2 houses and highly improved. Owner financing.

**For more information please contact:**  
 Glenn Spilking

**OPPENHEIMER INDUSTRIES, INC.**  
 P.O. Box 19857  
 Kansas City, MO 64141

PHONE: 816/471-1750,

913/432-9740, residence

PHONE: 802/892-3211

Dave Hastings, Broker

**SOUTHWEST**  
 Farms and Ranches 13

**ALFALFAHAY**

High quality, high protein. G.T. Mitchell, 303/642-2280.

**DAIRY QUALITY ALFALFA**

3rd and 4th cuttings. \$80 per ton. McDonald, Box 112, Gilbert, AZ 85234. 536-2423.

**BUSINESS INVESTMENTS** 19

**OPPORTUNITY** to joint venture grain operation, Central Nevada, 80 acres, now irrigated, potential 280 acres. 702/747-2125, after 5 p.m.

FINANCIAL partner wanted for 400 acre, southwestern Oregon, irrigated cattle ranch. Excellent site advantages. Dedicated, responsible management. Write Ad Dept. 820 clo WLJ.

**BUSINESS OPPORTUNITY:**

Long-established livestock hauler

trailers, extra tractor and auto parts inventory, plus name and good will for a business as usual take over. Terminal and shop lease. \$105,000 and terms. Western Real Estate Center, P.O. Box 1089, Red Bluff, CA 96060. 916/527-5514.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUBLIC RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit. Price includes cattle, 15,328. 15 acres deeded land and 146,878 acres grazing lease. \$1,400,000.

**REPUTATION RANCH:**

Operated by same family for over 40 years. 875

animal unit capacity, suitable for mother cows, yearling operation or both. Well improved in excellent rainfall and climate area. Close to schools, 5,035 acres deeded land, 23,250 acres state lease, forest permit.